

MINUTES  
ABSF Board of Directors Meeting  
January 21, 2019  
3:00 PM ABSF Office

Board Members present: Paul Eckerline, Dennis Kruse, Mike Brown, Charlie Dee, Jeff Tumbleson, Tom Duffy, John Kotar, Mike Mandli, Jan Guenther, Kathy Pautsch, Brett Rondeau.

Digitally present: Sue Scheer

Absent: Yuriy Gusev

Staff Present: Ben Popp

Call to order: 3:00 PM

Approval of Agenda: Duffy move, Pautsch second. **Approved**

Approval of Minutes from December 3, 2018 Board Meeting: Mandli move, Pautsch second. **Approved**

President's Comments: Paul Eckerline

- No board meeting in February. Appreciate board members acting as Birkie Ambassadors on the trail and off.
- Closed Session: No decisions were made

Executive Director's Report: Ben Popp

- Ben has been nominated to Governor's Council on Tourism.
- Birkie has received a \$60,000 grant from the Huelsmann Foundation for the Kortelopet that will be used to build infrastructure for the start venue at OO.
- Our staff has started to build out contingencies for finishing the Birkie at several potential spots if we don't have good snow on the full trail.
- Right now there is plenty of ice on Hayward Lake, and we have snow piled up to go on the lake but there is no natural snow there.
- We will be meeting with the DOT about the crossing at Highway 77. We have preliminary plans for an overpass that would cost about \$210,000, while estimates for a tunnel under 77 would be \$509,000.

Committee Reports

Finance: Brown

- Handout: P & L Summary + Cash Flow Forecast
- Mike described how "Explanation of Variances" is developed.

- Our financial health is quite strong at the moment as is Cash Flow even after paying off all vendors from OO construction, a project that came in \$70,000 under budget.
- There are still some Phase II donations paid over five years and therefore have not yet been received.
- So far we've taken in \$101,000 from trail pass sales this year.

Trail Committee: Mandli

Trail crew work has been phenomenal: dedication, quality and problem-solving. One of the crew had a fuel line break out on the trail in the middle of the night, and he managed to fix it with a Leatherman tool!

Documentation: Dee  
No report.

Skier Development: Guenther  
No report

Competition: Kruse

We have some good European skiers coming this year as well as the best US skiers who don't make World Cup. In addition, Ivan Babikov will race the classic Birkie this year.

Events: Pautch:  
No report

New Business  
None

Adjournment: Mandli moved. **Acclimation.**