American Birkebeiner Board of Directors Meeting July 18, 2016 3:00 PM ABSF Office Hayward, WI

| Agenda Call to order at 3 p.m. Board Members present: John Garrett, John Leighton, Paul Eckerline, Tom Duffy, Brett Rondeau, Dennis Kruse, Sue Scheer, Mike Mandli, John Kotar, Joe Timmerman, Board Members attending via phone: Jan Guenther, Charlie Dee Board Members absent: Yruiy Gusev |
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| ☐ Approval of minutes from May 23, 2016 meeting Tom Duffy moved, Mike Mandli second, passed |
| ☐ Approval of agenda Joe Timmerman moved, Bret Rondeau second, passed |
| □ President's comments Capitol Campaign – Board Participation: President would like to see 100% participation by Board members |
| Annual Meeting – Elections: 4-day notice delay was noted |
| ED Update ED Report/Questions Trail condition – after the storm Start line – essentially done; new start for the Kortie was described Annual Meeting – in Cable this year Capital Campaign - \$250k donated and/or committed Registration: Birkie: 6,753 Trail Run: 548 Fat Bike: 163 Museum – dedication the day before the annual meeting Presentation by Allison Slavik to preview the Museum Trail Kids Frozen Fenway – demonstration to highlight Nordic skiing, several contributors: likely the first two weeks in January |
| □ Committees: |
| ◆Finance – Joe Timmerman Discussion of the Finance Committee meeting 7/13/2016 |

Motion from Charlie Dee to increase the amount in the budget for the endowment from \$10,000 to \$25,000. Failed for lack of a second.

7.18.2016.1 Joe Timmerman motion to add \$10,000 to last year's financial statement as

seed money for the Endowment Committee. Sue Scheer seconded, passed.

7.18.2016.2 Joe Timmerman moved that \$6,527.31 moved from Restricted Funds to the Skier Development Cost Center, Sue Scheer second, passed.

7.18.2016.3 Joe Timmerman motion to increase sponsorship income on the 2016-2017 budget by \$22,500, Tom Duffy second, passed

7.18.2016.4 Joe Timmerman motion to increase salaries and associated benefits in the 2016-2017 budget by \$23,000.00, Mike Mandli second, in favor: 10 against: 2, passed

•Trail – Mike Mandli Snowmobile alliance to partner in GPS mapping

> •Documentation – John Leighton Annual Meeting - Board Election

> > Practice Manual

•Skier Development-Jan
Grant information to go out in a week or so, time extended.

•Competition-Dennis No report

☐ New Business

The Secretary was asked by the president to present language for the systematic presentation of motions

Tom Duffy motion to adjourn, Mike Mandli second

John Leighton, Secretary